



## CONTINUING EDUCATION POINTS TRACKER

*CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.*

### **Date: June 6, 2024**

#### **Opening Keynote: 9:00am – 10:00am (1 pt)**

- The Future of Fundraising, Rachel Muir

### **Date: June 6, 2024**

#### **Breakout Sessions #1: 10:45am – 11:45am (1 pt)**

- Overcoming Fundraising Fatigue
- Demystifying Institutional Giving
- Diversifying Your Board
- Empowering Communities Through Corporate Philanthropy
- Ethics and You
- The Affinity Group Advantage
- Warming Up the Cold Call

### **Date: June 6, 2024**

#### **Breakout Sessions #2: 1:00pm – 2:00pm (1 pt)**

- Program Related Investments
- Crafting a Signature Event
- Unlocking the Power of Donor Advised Funds
- What Do the Best Fundraisers Do Differently?
- Your Impact Speech: Boring or Compelling?
- The 7 Pillars of a Thriving Major Gifts Program

### **Date: June 6, 2024**

#### **Breakout Sessions #3: 2:20pm – 3:20pm (1 pt)**

- Digital Philanthropy
- Don't Close the Door on Your Donors
- Federal Grants 101
- Grant Winning 101
- Lessons Learned from a \$500 Million Campaign
- OMG! IRA QCDs R SRSLY GR8 4 NPOs
- The Case for Sustainer Giving

### **Date: June 6, 2024**

#### **Breakout Sessions #4: 3:50pm – 4:50pm (1 pt)**

- Creating Accessibility in Fundraising and Beyond
- Cultivating Generosity
- Empowering Nonprofits: Unleashing TECH
- Succeed as a Small Shop Fundraising Team

### **Date: June 7, 2024**

#### **Breakout Sessions #5: 8:00am – 9:00am (1 pt)**

- Are Your Financials Telling the Right Story?
- Purposeful Events
- Resolution and Major Gifts
- Sponsorship is NOT Philanthropy
- Troublesome gifts and the IRS

### **Date: June 7, 2024**

#### **Breakout Sessions #6: 9:20am – 10:20am (1 pt)**

- Avoid Whack-a-Mole Fundraising
- Igniting Your Board for Fundraising
- Planned Giving for the Small Shop
- Small Team, Big Impact
- Recruiting for Retention: Attract Top Talent
- The CEO and Donor Relationship

### **Date: June 7, 2024**

#### **Breakout Sessions #7: 10:45am – 11:45am (1 pt)**

- Building Resilience in Difficult Times
- Getting People to Care
- Magic Words & The Big 3 Gift Types
- The Care and Feeding of Fundraisers
- 5 Digital Steps to Scale Donor Engagement
- Major Gifts: Identifying the "Yes" You're After

### **Date: June 7, 2024**

#### **Closing Keynote: 12:00pm – 1:00pm (1 pt)**

- 10 is Easier Than 2x, Rhea Wong

**Total number of points attained: \_\_\_\_\_**

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:  
<http://www.cfre.org/continuing-education/my-education-finder/>